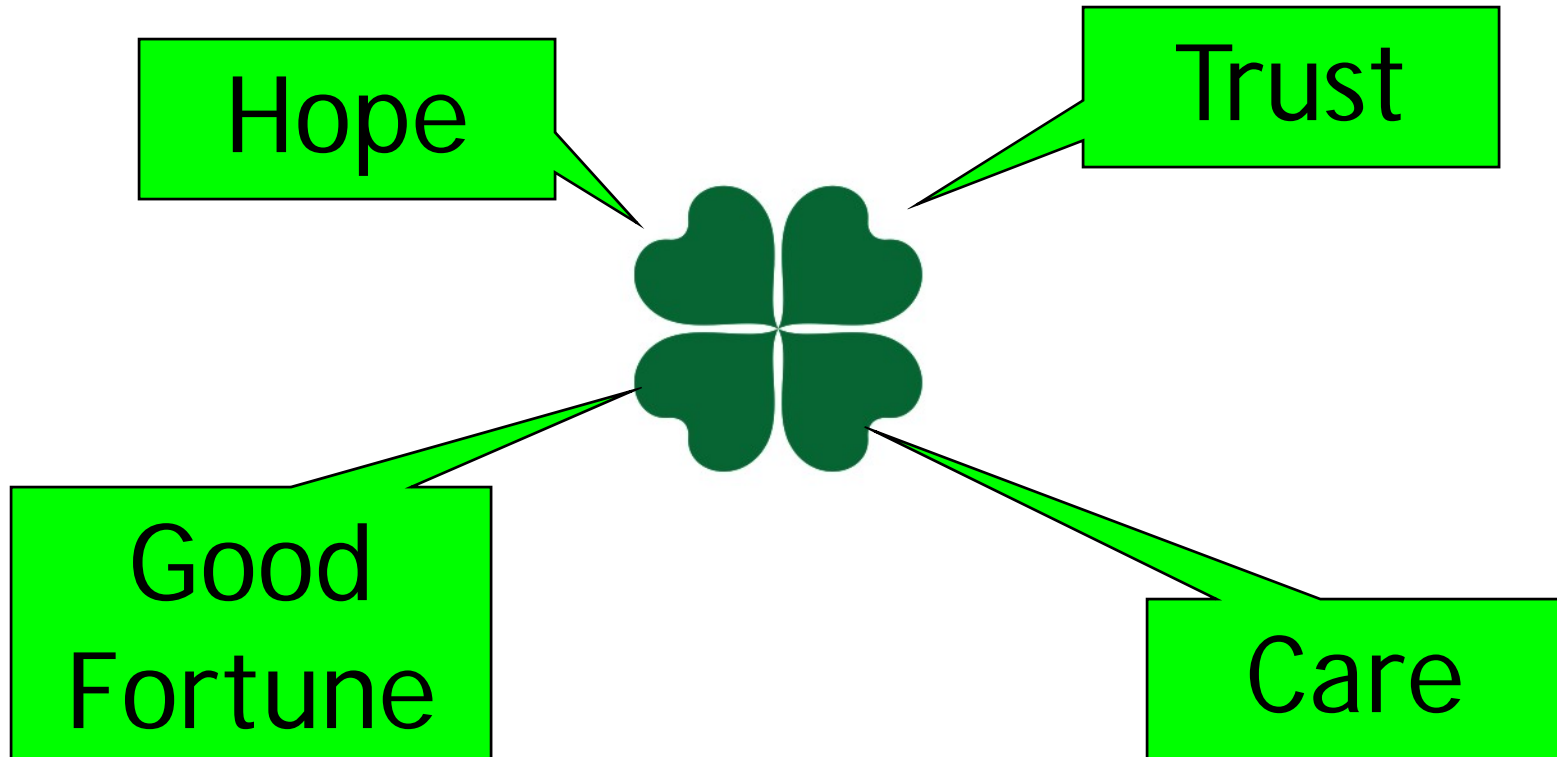


Religare in latin " to Bind Together "
Religare is paired with a Four-Leaf Clover



RELIGARE AEROSPACE AND DEFENCE ADVISORY

Partnering Wealth Creation

- **Opportunity and its Utilisation**
- **Investment Banking Perspective.**
- **Foreign OEM views**
- **Indian Industry views**
- **Governmental Initiatives**
- **Economics of offsets**
- **Relevance of Religare**

- **Defence**
- **Commercial**
- **Long term view**
- **Stability and growth**
- **Imperatives**
- **Assured Business Model**
- **Meeting Point**

- **Emerging market**
- **Business Strengths**
- **Financial Modelling**
- **India a preferred destination**

- **Positive vibes**
- **Review on regular basis**
- **Flexibility**
- **Single Window approach to Offsets**
- **Technology and Multipliers**
- **Risk factor**
- **FDI Increase**
- **Absorption capability**

- **New opening for Business**
- **DPSUs and Private industry**
- **Large vs SMEs/MSMEs**
- **Deemed exports**
- **Commercial timelines and Viability**
- **Prolonged engagement**
- **Infrastructure**

- **Offset Policy, 2005, 2006 ..2008 ..**
- **Intimate interaction with industry**
- **Regular reviews**
- **Addressing Industry aspirations**
- **Increased transparency**
- **Aggressive reach out**
- **Firm and steady implementation**

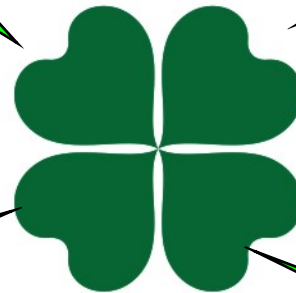
- **Risk factor**
- **Administrative cost**
- **Imperatives vs Differentiator**
- **Firm foothold**
- **Long term view vs short term gains**
- **Skilled personnel – QQ**
- **Cost advantage tool**

- **Vision and growth**
- **Reach – pan India and Global**
- **Religare Voyages**
- **M&A, Financial services**
- **Market pulse, >1600 offices in >750 locs**
- **Formulation of Offset strategies**
- **Quality competitive advantage**

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Hope

Trust



Good
Fortune

THANK YOU

Care

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Partnering Wealth Creation