

GLOBAL OFFSET AND COUNTERTRADE ASSOCIATION

MEMBERSHIP APPLICATION

The Global Offset and Countertrade Association (“Association”) has two types of memberships:

REGULAR MEMBERS are prime contractors engaged in manufacturing or providing services (other than offset or countertrade services), as well as subcontractors who supply components or services (other than offset or countertrade services) and either have incurred or anticipate incurring an offset or countertrade obligation as a condition of sale, and such offset or countertrade obligation is imposed by a customer (or prime contractor). Regular members include corporate groups of affiliated companies which meet the criteria for either prime contractors or subcontractors mentioned above. Dues for Regular Members are \$450 per year.

ASSOCIATE MEMBERS are individual people or business entities who do not meet the criteria for Regular Membership, but who are engaged, anticipate engaging, or may benefit in the business of offset or countertrade. Dues for Associate Members are \$450 per year.

NOTE: *New Members and their membership status are approved at the sole discretion of the Executive Committee. This process may take up to 45 days.*

Type of Membership being applied for: Regular Associate

Company: _____

Address: _____

City: _____ State/Province: _____ Postal Code: _____

Country: _____

What is the legal nature of your “company”? _____

Where and when was your company incorporated or established? _____

Company Representative Information

Name: _____

Title: _____

Phone: _____ Fax: _____

Email: _____ Webpage: _____

What is the role that countertrade/offset plays in your business? If applying for Associate Membership, please describe the services that your company offers.

Have you had or do you have existing obligations or are you expecting an obligation? Please describe your activities in this area in general. _____

Please provide two references, including company name, contact person, address, telephone, and email address. One reference is sufficient if the reference company is a member of the GOCA and has a business relationship with your company. Please provide complete contact information for your reference(s).

Why do you wish to join the Association and how did you hear about the Association? If it was through a member, please list who it was.

Please mark with an X or \checkmark mark if you agree to the following terms:

Agree –
I hereby certify that if approved to become a Member, I will be bound by and obey the Bylaws of the Global Offset and Countertrade Association, including an obligation to pay annual dues, and comply with the policies applicable to Members, including but not limited to, its Antitrust Policy and Non-Discrimination Policy. Copies of the Bylaws and above referenced policies will be made available upon request to the Association. An invoice for annual dues will be sent once membership has been approved by the Executive Committee, as outlined in the Association’s Bylaws.

Agree –
I hereby certify that the applicant (prime contractor, subcontractor, business entity, or individual) is not included on any denied party and similar lists in its country of formation, and the applicant (and its owners and affiliates) is not listed on any denied party and similar lists maintained by the United States.

Agree –
I hereby certify that the applicant (prime contractor, subcontractor, business entity, or individual) is duly organized and in good standing in its jurisdiction of formation.

Agree –
I hereby certify that the applicant (prime contractor, subcontractor, business entity, or individual) is committed to furthering the purposes of the Association.

Signature _____ Date _____

GLOBAL OFFSET AND COUNTERTRADE ASSOCIATION
818 Connecticut Avenue, NW, 12th Floor
Washington, D.C. 20006
U.S.A.

Phone: 202-887-9011 Fax: 202-872-8324 E-mail: goca@globaloffset.org
www.globaloffset.org